



NEWS RELEASE

For Immediate Release

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Geo. Martin Acquires Systematic

The Geo. M. Martin Company announced this week the completion of the purchase of Spokane, Washington-based Systematic Machinery, LLC. Though the specific terms have not been released, Geo M. Martin has acquired all of Systematic's assets, including the designs of Systematic's highly successful line of material handling solutions. "This strategic acquisition makes Geo. Martin the only single source supplier of complete bundle lines in North America," according to Geo. Martin President, Bob Morgan.

Morgan says that the acquisition of Systematic is the result of a successful long term relationship between the two companies and positions Geo. Martin to better serve their current and future customers. "We have worked closely with Systematic for many years to provide high quality, high productivity bundle lines to our customers. Our products have always complemented each other, providing maximum versatility and productivity. Further integrating Systematic and combining our resources is obviously beneficial to both Geo Martin and our customers. It's a natural fit."

Some of these benefits afforded customers include the convenience and efficiency of a single source supplier, expanded R&D and service capabilities as well as enhanced bundle line efficiency. "Now, Geo Martin customers will have the convenience of making one phone call for every need from the stacker through to the load-former."

Dave Shill, President of Systematic, says that he is pleased with the acquisition as well. "There are great synergies between the companies and our business structures are much alike. This should lead to a smooth transition that should be invisible our customers."

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Shill will be joining Geo. Martin as a consultant and design engineer for current and future Systematic and Geo Martin product lines. “We are thrilled to have Dave onboard”, says Morgan. “He’s highly respected in the industry as a gifted equipment designer and engineer. We look forward to combining his talents with that of our engineering staff to develop additional solutions that will help our customers meet their productivity challenges and goals.”

Morgan continued, “The integration of the two companies will also give us the opportunity to consolidate components and streamline designs and software to offer maximum performance and efficiency.”

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Photos Caption: Geo. Martin’s Dan Talken welcomes Dave Shill to the company.